



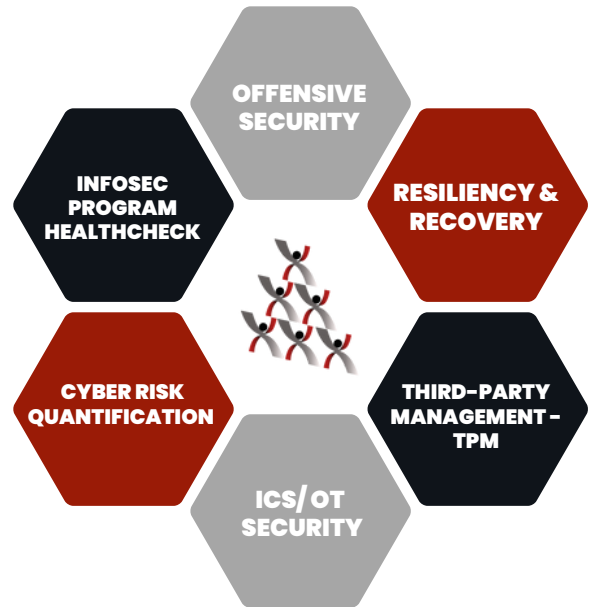
CRITICAL INDUSTRIES



OVERVIEW

Critical industries such as utilities, manufacturing, mining and distribution have unique business demands that require a tailored Information Security strategy involving balanced aspects of governance, compliance, and technology investment to effectively support their mission.

MAKINSIGHTS offers a tailored set of advisory and delivery services to achieve this objective.



BENEFITS

- ✔ Understand your top risks and articulate how Information Security can best provide value to business partners
- ✔ Clearly align Information Security decisions with the Core Values and business strategy of the organization
- ✔ Converge your Industrial Cybersecurity strategy with the corporate strategy
- ✔ Increase awareness of best practices for an Industrial Cybersecurity program and build partnership with Operations
- ✔ Build muscle memory by leveraging our skilled resources to simulate real campaigns
- ✔ Enhance the organization's capabilities to manage vendors
- ✔ Identify gaps in vendor Information Security capabilities and accelerate remediation
- ✔ Effectively communicate information risks in financial terms with key decision makers such as the BOD, management team, senior executives, and other governance bodies

RANSOMWARE

6 
DAYS **AVG DOWNTIME FOR OVER 60% OF BUSINESSES**

 **92%**
OF BUSINESSES FAIL TO RECOVER ALL FILES



OFFERINGS



InfoSec Program HealthCheck

Implement proactive cybersecurity practices that involve simulating Ransomware attacks to assess organizational control veracity and response capabilities



Third-party Management - TPM

Develop a robust business continuity strategy to navigate significantly disruptive events and enable continued realization of corporate objectives



Offensive Security

Leverage simulated Threats to assess organizational control veracity and response capabilities with tight EDR and SIEM integration



ICS/OT Security

Understand which key business processes and technology assets (Crown Jewels) are most vital to meet your business objectives



Resiliency & Recovery

Leverage our highly skilled personnel to perform focused, non-destructive attacks working in collaboration or against your existing InfoSec teams



Cyber Risk Quantification (based on FAIR)

Develop the guidance that different teams require to properly plan, execute, govern and report on key aspects of the IR & Resiliency programs



EXPERIENCES



SCHEDULE A MEETING



[MAKINSIGHTS.com](https://www.makinsights.com)



ideas@makinsights.com



Detroit, MI USA
Lima, Peru